



PERSISTENT

# Discharge Management



Assisting Care Providers  
Prevent Avoidable Hospital  
Readmissions



Healthcare & Life Sciences



## US Healthcare reform

emphasizes on decreasing the rate of hospital readmissions. it's the need of the hour!

The Hospital Readmissions Reduction Program was created under the Affordable Care Act, which required CMS to reduce payments to hospitals with excess readmissions.

Preventing avoidable readmissions has the potential to improve the quality of patient care and financial well being of healthcare system.  
Are you focusing on it ?





## Challenges

- Coordination between care teams
- Lack of standardized processes
- Tools for assessment of post-discharge care

## Solution

Discharge Management built on Salesforce platform allows a streamlined discharge process

Referred

Admit

In Treatment

Discharge- active

Discharge done

Closed



## Features

### Pre-discharge

- ESDP score assignment
- Refer appropriate Discharge checklist
- Assign Goals & Tasks for the team

### Discharge

- Search & assign a post acute care facility to the patient
- Assign LACE score
- Medicine reconciliation
- Auto-creation of discharge summary

### Post-discharge

- Follow-up plan as per LACE score
- Reminders and notifications for DM
- Track disposition of patient in assigned facility

## Benefits

- Hospital re-admission reduction
- Appropriate post-acute care placement
- Management of patient transitions from acute to post-acute care settings

## Salesforce Expertise at Persistent

Strong healthcare industry experience and development partner to Salesforce

**400+**  
Salesforce  
Engagements

**780+**  
Salesforce  
Engineers

**1000+**  
Consultants  
in Persistent's  
Cloud Practice

**9.5**  
CSAT Score  
(out of 10)

Salesforce  
Best Practices  
& Accelerators

Force  
Certified  
Platinum  
Partner



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